



Job Posting

Contact: Dina Wetters
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Position Title: Sales Manager
Reports to: Vice President of SpringHill Michigan
Status: Full time, Salaried
Job Location: Ewart, MI

Qualifications:

- Commitment to the mission and ministry philosophy of SpringHill Camps.
- Minimum of five years experience in sales, marketing and development.
- Demonstrated results in the management and leadership of people.
- Strong interpersonal and written communication skills including in depth computer skills, particularly CRM software.
- A solid understanding of marketing principles and their practical applications.
- Demonstrated ability to establish a broad network of relationships that can help further the mission of SpringHill.
- Ability to travel frequently.
- Bachelor's degree with Business Major.

Job Functions:

- Responsible for directing and implementing sales and marketing communication efforts.
- Manage and supervise the team of SpringHill employees responsible for the implementation of sales, registration customer service, and marketing communications activities.
- Maintain budgets and develop pricing and marketing tools.
- Cultivate, develop, and maintain relationships with individuals who further the ministry of SpringHill in many different capacities (sales, development, volunteers, prayer).

About SpringHill Camps:

SpringHill Camps is a Christian non-denominational camp with locations in Ewart, Michigan, Seymour, Indiana, and summer Day Camps in major metropolitan areas in Michigan and Indiana. As we experience growth in our ministry, we are seeking people who can bring experience, knowledge, energy, and a passion for Jesus to key roles in reaching kids for Christ.

Our purpose is to present the life-changing message of Jesus Christ to children, teens and young adults and to be his agent of change. We see this fulfilled through our mission, which is to change the life of a child by creating environments and developing communities in which they experience Jesus Christ within the context of personal loving relationships and memorable learning experiences.

In addition to the mission, *SpringHill* holds a number of values that influence the way we think and do ministry. We are about Jesus and his message of grace, hope and love. We are committed to the spiritual and personal growth of children, teens, and young adults. We possess a passionate commitment to be relevant. This translates into the integration of faith and fun, diversity in programming and a resolve to meet and engage every child at their level of maturity and development. We are committed to only do ministry in the context of personal loving and caring relationships. This is why we expend a great deal of time and energy finding, developing, and retaining people who relate to others in such a manner. We also offer a competitive salary and comprehensive benefit package for our staff to meet their personal needs while serving in vital ministry roles. In addition, we are committed to exceed expectations and provide exceptional experience, service and value to our guests. We are always learning and growing, and as a result of this, change is a part of our fabric.